

Selling to the Government

eVA Virginia's Online Procurement Portal

Are you looking for new sales growth markets?

If so, this workshop is for you ... Learn how eVA can be used to identify the right business opportunities & government buyers, as well as information on B2B Connect (Business-to-Business Connect), a new feature that helps businesses interested in Virginia contracting opportunities meet, connect &

9:30 - 10:30am: eVA Training with Kim Madison, Marketing & Outreach, eVA Bureau, Division of Purchases & Supply, Virginia Department of General Services

10:30 - 11:00am: Networking/Break

11:00am - 12:30pm: SWaM Certification Update - Virginia Department of Small Business and Supplier Diversity

Registration:

No Fee. Advanced registration is required.

To register: <http://www.punchbowl.com/parties/14574c738ae93c08d2da>

Location:

TCC – Portsmouth Campus (Free Parking)

120 Campus Drive, Building A, Forum Room, Portsmouth, VA 23701

Time:

9:30am – Noon

ONE – ON – ONE COUNSELING SESSIONS

1:00 - 4:00pm: Sign up for 30 minute individual sessions with Angela Barber, Business Service Manager - Virginia Department of Small Business and Supplier Diversity. **Call Stephanie France to schedule: 757-393-8804.**

